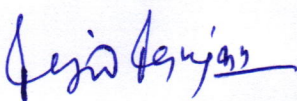
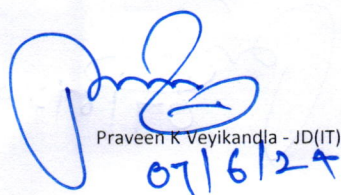


Pre Bid Query Reply -7 Jun, 2024

S.No.	Page/Clause	Query	ICSI Reply
1	Page No. 14 4. Average of Paid-up Capital of the bidder during the immediately preceding three (3) financial years. = Rs.1 00lakh - 2 marks > Rs 1. 00 lakh but < Rs.50.00 lakh - 5 marks => Rs.50.00 lakh but< Rs.1Crs - 7 marks => Rs. 1 Crs - 10 marks	We request to please amend the clause to Average of Paid-up Capital of the bidder during the immediately preceding three (3) financial years. = Rs.1.00 lakh - 2 marks > Rs 1.00 lakh but < Rs 3.00 lakh - 5 marks => Rs.3.00 lakh but< Rs.5 Lakh - 7 marks => Rs. 10 Lakh - 10 marks	Same as per RFP/Tender.
2	Additional	We request you to please allow tripartite agreement	Same as per RFP/Tender.
3	Additional	We kindly request that the order be divided, with hardware assigned to one firm and bandwidth to another firm.	Same as per RFP/Tender.
4	Page No. 39 Form II(b): Eligibility Criteria Details NOTE: Please submit all the documentary evidence in support of the above conditions. If any of the above eligibility criteria is not fulfilled and not supported by documentary evidence as per the prescribed format, the bid will be summarily rejected	We request you to please amend the clause as below : The bidder and /or it's parent company and/ or it's subsidiary company shall submit all the documentary evidence in support of the above conditions. If any of the above eligibility criteria is not fulfilled and not supported by documentary evidence as per the prescribed format, the bid will be summarily rejected	Same as per RFP/Tender.
5	Page No. 39 The bidder must have a valid (as on the date of submission of the bid) ISO 9001:2008 /9001:2015 Equivalent certificate for quality and ISO 27001:2005 Equivalent certificate for Data Security. (Please attach valid supporting document).	We request bidder should have allow TL 9000 Certificate	Same as per RFP/Tender.
6	One time charge - 100% on delivery of goods installation/commissioning/Testing/acceptance at site	We request you to please amend the clause as below Payment terms: 80% for HW item to be paid post-delivery of item and 20% post installation of HW items	Same as per RFP/Tender.
7	Page No. 12 Project Management Plan including	Kindly confirm if VC REs are permanently required at ICSI site? Are they required to be on-roll/off-role?	As per requirement REs are required at on site till the end of contract. Addition/deletion of RE you may refer the clause mentioned in RFP/Tender.
8	Page No. 27 Payment Terms	Kindly share the breakup of One time Payment. We request to make payment of 70% at delivery and remaining at the time of successful operations/ acceptance	Same as per RFP/Tender.
9	Page no. 19 Backup Resource criteria at ICSI: Backup VC FMS engineers for both Primary Engineers at ICSI NOIDA Office should visit the Institute office for Three (3) Working days in a month to understand the VC System.	Is it any 3 days of month or ICSI will let us know in advance w.r.t availability of backup VC FMS engineer at customer's office	Any Three (3) working days in a month.
10	Page No. 17 Service provider must provide Comprehensive on-site AMC Support to the Fourteen (14) 65-inch Full HD display Samsung Model ED65E units installed at ICSI sites (each site TwoTV's) for a period of Five (5) years.	Kindly confirm if the units are in warranty? When is the warranty due?	Existing Displays are in back-to-back AMC with existing vendor till the end of the contract. All displays are in working condition.



Rajiv Ranjan - AD(Purchase)

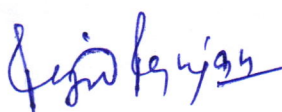


Praveen K Veyikandla - JD(IT)

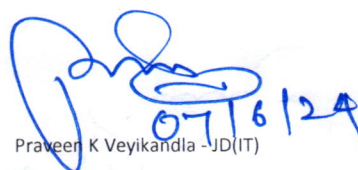
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11	<p>Page No. 16</p> <p>All the VC end points must be supported to connect to any Cloud Based VC platform like Cisco Webex, Zoom, Blue Jeans, Microsoft Teams, Google Meet, etc. for the purpose of meetings and webinars with external stakeholders.</p>	<p>Kindly confirm who will provide the VC Platform.</p>	<p>ICSI using multiple cloud based platforms and device shall capable to join any cloud based platform.</p>
12	<p>Page No. 30</p> <p>Warranty and support of all Video Conference systems supplied by the Service provider.</p>	<p>Kindly confirm when the warranty will start? Is it from the day of installation or from hardware delivery?</p>	<p>Please refer Clause no 27,28,29. (Delivery/Installation/Testing) after final Acceptance Warranty will start.</p>
13	<p>Page No - 39</p> <p>11. Bidder should not have been blacklisted by any Firm/organization/school/ Board/ University / Institution or any Government organization and no litigation is pending in the court of law against the bidder. Bidder also should not be under any legalaction or not declared ineligible to participate for unsatisfactory past performance by the Government of India for indulging in corrupt, fraudulent, coercive, undesirable, or restrictive practices or any other unlawful or unethical business practices with any Central/ State Government Ministry/Department/ PSUI Statutory Body / Government Company in last 5 years. The Bidder also must not have been declared bankrupt/insolvent or should not have filed for bankruptcy/insolvency in</p>	<p>As the products have to be in Back-to Back support agreement with OEM, we request you to consider Non-Blacklisting of the OEM as well.</p> <p>Updated Clause - Bidder and the OEM should not have been blacklisted by any Firm/organization/school/ Board/ University / Institution or any Government organization and no litigation is pending in the court of law against the bidder. Bidder also should not be under any legalaction or not declared ineligible to participate for unsatisfactory past performance by the Government of India for indulging in corrupt, fraudulent, coercive, undesirable, or restrictive practices or any other unlawful or unethical business practices with any Central/ State Government Ministry/Department/ PSUI Statutory Body / Government Company in last 5 years. The Bidder also must not have been declared bankrupt/insolvent or should not have filed for bankruptcy/insolvency in the past Five (5) years or in the process of being declared bankrupt / insolvent before any designated authority. Please enclose declaration from Authorized signatory on the Bidder's Business Letter head.</p>	<p>No changes as per RFP</p>
14	<p>Page No - 41</p> <p>Device should support interoperability and bandwidth saving using video compression H.264 AVC & H.265. It should support 1080p 60fps.</p>	<p>Updated clause -- Device should support interoperability and bandwidth saving using video compression H.264 AVC & H.265. It should support 1080p 30fps.</p> <p>H.265 is not supported, hence we request you to remove the same. H.265 is not supported by any meeting platforms hence it will be of no use. H.264 is globally adopted by all meeting platforms.</p> <p>We also request you to please consider 1080p30fps resolution, as 1080p60 is not supported.</p>	<p>No changes as per RFP, H.265 which is latest protocols and these devices are going to be utilised for next 7 years.</p>
15	<p>Page No - 41</p> <p>Device should support Content Annotation and Whiteboarding/Blackboarding capability when connected to Touch Enabled Display/Monitor</p>	<p>We request you to remove this feature as the same is not supported. Moreover the displays are non-touch, hence this feature is of no use.</p>	<p>No Changes as per RFP. The solution should support future expansion and requirements in case Displays replaced, because existing displays are 6 years old.</p>
16	<p>Page No 41</p> <p>2 x HDMI/USB inputs to connect additional PTZ cameras from same OEM</p>	<p>The device has inbuilt camera, and does not support external cameras. Hence request you to remove the same.</p>	<p>No Changes as per RFP, in future required to connect multiple camera and document camera.</p>



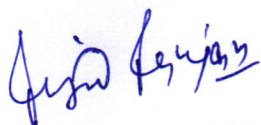
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Praveen K Veyikandla - JD(IT)

Pre Bid Query Reply -7 Jun, 2024

17	Page No 41 Integrated 20 Megapixel camera supports UHD 2160p (4K) capture resolution or better	Request you to consider 12 Megapixel camera with 4K resolution as 20 Megapixel is not supported. Updated Clause - Integrated 12 Megapixel camera supports UHD 2160p (4K) capture resolution or better	No Changes as per RFP, keeping in view of existing requirements and upgrading the existing solution, higher megapixel will give more clarity during the VC call. bidder can quote 20 MP or more.
18	Page No 41 Speaker output Power Handling should be 40 Watts	We request you to consider 20W speaker output which is sufficient for medium sized rooms. Updated clause - Speaker output Power Handling should be 20 Watts	No Changes as per RFP, keeping in view of existing requirements and upgrading the existing solution. bidder can quote 40 watts or more..
19	Page No 42 Endpoint shall be natively Microsoft Teams and Zoom Certified to support oTD.	There are multiple meeting platforms, we request you to consider Native support for any 2 platforms - Webex, Zoom or Microsoft. Updated Clause - Endpoint shall be natively support any two platforms - Microsoft Teams or Zoom or Webex.	No Changes as per RFP, widely we are using Zoom and other platform. If any license/subscription is required to achieve this functionality then bidder should quote the same.
20	Page No 42 Auto Gatekeeper Discovery, Lost Packet Recovery (LPR) technology, IP Precedence and DiffServ, Configurable MTU size.	Ip Precedence is not supported, hence request you to please make it optional. Updated Clause - Auto Gatekeeper Discovery, Lost Packet Recovery (LPR) technology, IP Precedence or DiffServ, Configurable MTU size.	Kindly read as " IP Precedence or DiffServ, Configurable MTU size." device should support QoS and should not loose the functionality.
21	Page No 42 Full HD PTZ Camera, 4K Codec, Omnidirectional Digital Microphone, Cables and Touch Controller from the same OEM.	4K codec and Digital Microphones are specific to one OEM. Hence request you to please update the clause to make it generic. Moreover the camera asked in Full HD, hence there will be no use of having 4K codec with Full HD Camera. Updated Clause - Full HD PTZ Camera, 1080p60 Codec, Omnidirectional Digital Microphone, Cables and Touch Controller from the same OEM.	Full HD Camera, 4K codec, digital microphone is available in market and not specific to one OEM. keeping in view of existing requirements and future expansion of solution, no change in the RFP
22	Page No 42 It should support G.711, G.728, G.722, G.722.1, G.779 or better	We request you to remove G.728 as the same is not supported Updated Clause - It should support G.711, G.728 , G.722, G.722.1, G.779 or better	Kindly read as G.711, G.722, G.722.1 or better.
23	Page No 42 3 x HDMI/USB inputs to connect additional PTZ cameras from same OEM to capture whiteboard/presenter and podium area in future whenever required.	We request you to consider 1 additional input to connect to camera in future, as asking one camera day one and future expansion to 3 more cameras is an over kill. Updated clause - 1 x HDMI/USB inputs to connect additional PTZ cameras from same OEM to capture whiteboard/presenter and podium area in future whenever required.	No changes in RFP, keeping in view of existing requirements and upgrading the existing solution we need multiple input to connect multiple camera, visualiser, document camera or professional camera.
24	Page No 43 3 x IP Microphone Inputs or more with support for a minimum of 3 digital IP omnidirectional mics. The bidder needs to quote 3 digital IP omnidirectional microphones with mute/unmute soft touch button on the microphone. Each microphone should have at least 20 feet pickup range and total 60 feet pickup range. Bidder must supply these.	Digital and Ip mics are not supported. Request you to please update the lause. Updated Clause - 3 x IP Microphone Inputs or more with support for a minimum of 3 digital IP omnidirectional mics. The bidder needs to quote 3 digital IP omnidirectional microphones with mute/unmute soft touch button on the microphone. Each microphone should have at least 20 feet pickup range and total 60 feet pickup range. Bidder must supply these.	No Changes as per RFP as requirement of Digital microphones with ethernet cable.
25	Page No 43 Auto Gatekeeper Discovery, Lost Packet Recovery (LPR) technology, IP Precedence and DiffServ, Configurable MTU size.	Ip Precedence is not supported, hence request you to please make it optional. Updated Clause - Auto Gatekeeper Discovery, Lost Packet Recovery (LPR) technology, IP Precedence or DiffServ, Configurable MTU size.	Kindly read as " IP Precedence or DiffServ, Configurable MTU size." device should support QoS and should not loose the functionality.



Rajiv Ranjan - AD(Purchase)



Praveen K Veyikandla - JD(IT)